

EFFECTIVE BEGIN DATE: 02-01-2010
 EXPIRATION DATE: 01-31-2011
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STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

VENDOR:

Walsh Door & Hardware Co
2600 Delaware Ave

Des Moines, IA 50317
USA

VENDOR CONTACT:

Lennie Scorpiniti
PHONE: 515-262-9822 **EXT:**
EMAIL: lscorpiniti@walshdoor.com

FOB

ISSUER:

Ryan Roovaart
PHONE: 515-281-5602
EMAIL: Ryan.Roovaart@iowa.gov

Contract For: Doors and Door Hardware

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachment 1: General Terms and Conditions for service/goods contracts are posted at:
http://das.gse.iowa.gov/terms_goods.pdf

Attachments 2-4 are on file with the Department of Administrative Services, General Services Enterprise.

Attachment 2: Contractor's Response to Competitive Bidding RFB1010005077 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)
 Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB1010005077 .
 Attachment 4: Special Terms (exclusions/changes) (if any)

FOB destination prepaid
 Payment Terms (60 days per Iowa Code)
 Minimum Order Amount (Not Applicable)
 Maximum Order amount (Not Applicable)
 Not to Exceed Amount (Not Applicable)

RENEWAL OPTIONS

FROM 02-01-2011 **TO** 01-31-2012
FROM 02-01-2012 **TO** 01-31-2013

AUTHORIZED DEPARTMENT

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) <i>Walsh Door & Hardware Co</i>		AGENCY NAME <i>Department of Administrative Services</i>	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>2-2-10</i>	BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>2/4/2010</i>
Printed Name and Title of Person Signing <i>Brady Warrick - Controller</i>		Printed Name and Title of Person Signing <i>Ryan Roovaart Purchasing Agent</i>	
Address <i>2600 Delaware Ave, Des Moines, IA 50317</i>		Address <i>1305 E. Walnut, Des Moines IA 50319</i>	



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MA# 005 3770-10

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	15025		\$0.000000
			Doors, Frames, and Jambs, Steel	\$0.000000
			Doors, Frames, and Jambs, Steel	
			See attachment for specific discounts off of Manufacturers list price.	

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TERMS AND CONDITIONS

Terms & Conditions Goods

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms_goods.pdf

Attachment #3 Cost Proposal Form:

Vendor Name: Walsh Door and Hardware Company
 Vendor Address***: ATTN: Brady Warrick
 2600 Delaware Avenue
 Des Moines, IA 50317

Vendor Phone: 515-262-9822
 Vendor Fax: 515-262-8315
 Email : bwarrick@walshdoor.com

Brand	Description	Discount off of List Price	List Price Source
Doors and Frames	Hollow Metal Doors & Frames	57%	Manufacturer current price book
Ceco			
Door Hardware			
Best	Locks	40%	Manufacturer current price book
Burns	Flat goods (Comparable to Rockwood)	50%	Manufacturer current price book
Corbin Russwin**	Locks, exit devices, closers	55%	Manufacturer current price book
Dor-o-matic	Closers	65%	Manufacturer current price book
Falcon	Locks, closers and exit devices	62%	Manufacturer current price book
Glynn-Johnson	Overhead stops and holders	45%	Manufacturer current price book
Hager	Hinges	80%	Manufacturer current price book
Ives	Wall stops, hinges, pivots, plates	45%	Manufacturer current price book
LCN**	Closers	50% - See quantity discount below	Manufacturer current price book
Monarch	Locks, closers and exit devices	65%	Manufacturer current price book
Murray	Electrified hinges	60%	Manufacturer current price book
National Guard	Weatherstripping and thresholds	45%	Manufacturer current price book
Norton	Mechanical Closers	57%	Manufacturer current price book
Pemko	Weatherstripping and thresholds	45%	Manufacturer current price book
Rixson	Closers, wall magnets	53%	Manufacturer current price book
Sargent	Locks	40%	Manufacturer current price book
Schlage	Mechanical Locks	56%	Manufacturer current price book
Locknetics (Schlage Electronics)	mag locks, electric strikes	45%	Manufacturer current price book
Stanley**	Hinges	64%	Manufacturer current price book
Von Duprin**	Exit devices	50% - See quantity discount below	Manufacturer current price book
Yale**	Locks, closers and exit devices	55%	Manufacturer current price book

* - All parts are 40% off list

** - Notes 45% off list on electrical

Are discounts available for large Quantities (Yes or No)?

*****Orders over 12 Von Duprin exit devices AND orders over 12 LCN closers - add extra 5% off list price

Please specify the Discounted hourly labor rate for Installation.

What Discount percentage will be offered for payment in 15 days

What Discount percentage will be offered for payment in 30 days